

San Diego Yacht Shares



Yacht Shared Use Models
& Luxury Yacht Management

consulting

BENEFITS OF THE SHARED-USE PROGRAM

RETAIN 100% OWNERSHIP.

Have complete control over when you want to eliminate a shareholder.

KEEP 16 WEEK A YEAR FOR YOUR PERSONAL AND BUSINESS USE.

ELIMINATE MONTHLY OPERATING AND MAINTENANCE COSTS.

REGAIN UP TO 40% OF YOUR BOATS EQUITY FROM THE SHAREHOLDER BUY-IN FEES.

“Our Services”

YACHT MANAGEMENT

Manage all, service, maintenance, cleaning, detailing, and refueling. Walk on walk off service available.

SKIPPERING and TRAINING

Licensed Captains available for your family and business associates. Operator training and boat familiarization.

CATERING

From stocking food and beverages to prepared meal selections.

SAN DIEGO YACHT SHARES

INTRODUCING THE SHARED-USE PROGRAM

Our proven shared-use model provides boat owners with a way to eliminate monthly operational and maintenance costs PLUS regain up to 40% of the equity while retaining 100% ownership.

San Diego Yacht Shares LLC will place your vessel in its shared use program and market six qualified parties a 1/6 interest in your vessel. This is not shared ownership it is shared usage, and you retain full ownership. It also is not a rental program the same individuals participate over several years.

It's time to look at boat ownership from a different perspective. If you just aren't spending as much time on the water as you would like, or looking for ways to reduce expenses, we have an incredibly viable option for you: our shared-use program.

At San Diego Yacht Shares, we are experts in managing shared-use programs and can show you why it's a great option for the next chapter in your boat ownership. San Diego Yacht Shares takes care of it all for you: We place your vessel into our shared use program and advertise for participants. We carefully vet qualified individuals to purchase a shared use interest in your vessel. We qualify share participants to ensure they have the capabilities and experience to drive your boat and ensure they are included on the insurance policy. We market the shares of your boat, sign up participants, and manage the entire shared-use program to provide a completely worry and hassle-free way to reduce boat ownership costs.

IT'S ALL A MATTER OF DOLLARS AND SENSE

Boat ownership is always MORE costly than you originally expected and the time you have to spend out on your boat is quite often LESS than you had hoped. Our shared-use program provides the best of all worlds providing a flexible form of ownership with a much simpler entry and exist process. With the right to buy back all shares at any time, it makes absolute sense to investigate our shared-use program where owning your vessel is at zero cost to you each month and you can regain 40% of its value. As owner you can dictate the number of weeks you retain and the number of share participants. Operation of the boat is limited to individuals, qualified by a SD Yacht Shares licensed captain, and included on the insurance policy.

Here is an example of how it all adds up: A share is priced at \$15,000 based on a boat with a value of \$250,000. And each share has 1/6th responsibility of all operating costs.

Value of Vessel (example)	\$250,000	
Share Price each member	\$15,000	Returned at resale
Share Price X Six Members	\$90,000	Owner Keeps
Owner Weeks	16.0	
Six Shares, Six Weeks	36.0	
Total Weeks	52.0	

Operating. Expenses:	monthly	annually
Share holders cost	\$550.00	\$6,600.00
Share holders X Six Members	\$3,300.00	\$39,600.00
Owners costs	\$0.00	\$0.00

Operating. Expenses:		
Marina (a)	\$1,100	\$13,200
Scheduled maintenance	\$300	\$3,600
Towing insurance	\$15	\$180
Supplies	\$25	\$300
minor equipment (b)	\$25	\$300
Maintenance (c)	\$200	\$2,400
Insurance	\$300	\$3,600
Property tax	\$200	\$2,400
Banking fees	\$20	\$240
Licensing (d)	\$0	\$0
Financing	\$0	\$0
Capital account	\$100	\$1,200
Management fee (e)	\$1,000	\$12,000
Total Expenses	\$3,285	\$39,420

(a) Marina, locker, kayak storage.

(b) flash lights, tools, epirbs, safety equipment

(c) bottom cleaning, boat yard fees, engine overhaul fees, heat exchanger fees, large engine item - water pump, etc.

(d) charter licensing requirements

(e) agreements, amendments, assignments, vessel documentation, professional captains coordination, vendor coordination, accounting.